

---

From: Tyler, Mark  
Sent: Thursday, December 27, 2001 7:32 AM  
To: MedManage Redemption Report  
Subject: Daily Redemption Report

Daily Redemption Report for Wednesday, 12/26/01.

**King, Scott**

---

**From:** Tyler, Mark  
**Sent:** Monday, December 31, 2001 9:47 AM  
**To:** Chrobuck, Tim; Schwab, Bryan; Bogard, Mary  
**Cc:** Engelby, Chad; King, Scott  
**Subject:** eMedSample Weekly Report



eMedSample  
Program 12-3...

Attached are the weekly reports for the eMedSample

**King, Scott**

**From:** Singer, Steve  
**Sent:** Friday, December 28, 2001 8:50 AM  
**To:** King, Scott; Burrows, Sue  
**Cc:** Chrobuck, Tim; Hector, Zach; Bogard, Mary  
**Subject:** RE: DEA "Edit"

No objection

-----Original Message-----  
**From:** King, Scott  
**Sent:** Friday, December 28, 2001 7:35 AM  
**To:** Burrows, Sue  
**Cc:** Singer, Steve; Chrobuck, Tim; Hector, Zach; Bogard, Mary  
**Subject:** DEA "Edit"

Hi Sue:

I got a request from Chad to remove the edit in eMedsample that requires that the "first character" of the "Physician's Last Name" MATCH the 2nd character in that Physician's DEA.

We have run across them not matching several times during Physician Registration - it effectively prevents the Physician from self-registering, likewise registration by Customer Service. In checking a recent version of NTIS, we show 14,631 DEA's where the two don't match...

Does anybody object to removing just this piece of the edit?? All other edits that have been put in place to ensure a good DEA will remain in place.

Thanks!

Scott M. King, Software Engineering Manager  
MedManage Systems, Inc.  
425.354.2215

King, Scott

From: Chrobuck, Tim  
Sent: Wednesday, December 26, 2001 11:29 AM  
To: Buck, Curtis; MacLin, Orville  
Cc: Singer, Steve; King, Scott  
Subject: RE: eMedSample demo access (This e-mail was scanned and found to be virus-free)



att1.eml

Curtis/Orville:

We are having trouble hooking up with [redacted] to finalize the technical parts to this [redacted] deal. Looks like Scott will be speaking with them either Thursday or Friday. We are proposing that they present an eMedSample to the physician (at the close of their edetailing call) that is hosted on our site. They will need to pass the name, DEA, Drug form/dose, and maybe expiration date to us so we can populate an eMedSample for the physician to print.

At this point, we need Sales to speak with Colin and/or the brand manager to better understand the business needs. Originally, Colin wanted the coupons to be only good (redeemable) for 30 days after the edetail. This would be disastrous from our standpoint and I explained why (customers showing up to the pharmacy with coupons that have expired) to Jessica - and it wouldn't meet Colin's business requirements either. I have no idea if she shared this with Colin or not - I suspect not. I do know that he would like to offer coupons to the qualifying docs (decile 1-5 - which I think means the lower deciles in this case) for some set period after being edetailed (which could be easily controlled by their edetail site). And he wants the physicians to go through a total of 4 edetail sessions (over what period of time I don't know). What about a proposal to Colin that would offer docs who completed all 4 edetails access to eMedSamples (via eMedSample) [redacted] coupons for a year??? At this point I'm only guessing at what Colin is trying to do and we really need to do a consultative sell to him.

I'm out from 12/27 thru 1/4 so work with Scott directly on this. Thanx.

Tim

-----Original Message-----

From: jhw [mailto:jhw@redacted]  
Sent: Wednesday, December 26, 2001 9:33 AM  
To: Chrobuck, Tim  
Cc: King, Scott; kheuberger [redacted]  
Subject: RE: eMedSample demo access (This e-mail was scanned and found to be virus-free)

Hi Tim/Scott.

Kurt isn't available until tomorrow... To make the most of everyone's time, I'd like our tech lead to be present for our next call with you. Since Tim

is gone, how about we give Scott a ring tomorrow (Thursday)?  
Tim, if we don't speak with you, have a good/safe trip to Orlando.

-Jessica

"Chrobuck, Tim" <TChrobuck@MedManageSystems.com> on 12/21/2001 09:12:36 AM

To: Jessica Hwu [REDACTED]  
cc: "King, Scott" <SKing@MedManageSystems.com>, Kurt Heuberger [REDACTED]

Subject RE: eMedSample demo access (This e-mail was scanned and found to be virus-free) (This e-mail was scanned and found to be virus-free)

Jessica/Kurt:

Thursday is bad for me - flying to Orlando - tough, eh? Wednesday is good all day so just pick a time and we'll be ready. Thanx.

Tim

-----Original Message-----  
From: jhwu [REDACTED] [mailto:jhwu [REDACTED]]  
Sent: Thursday, December 20, 2001 2:21 PM  
To: Chrobuck, Tim  
Cc: King, Scott; kheuberger [REDACTED]  
Subject: RE: eMedSample demo access (This e-mail was scanned and found to be virus-free)

Tim/Scott,

Monday the 24th is a [REDACTED] company holiday. I will return to the office on Wed. the 26th. I'll give you a buzz sometime that day to try to connect with you. OK?

Right now, Kurt and I are both pretty open on the 27th (Thursday). Maybe we can do a 9am CST call that morning?

Thanks,  
Jessica

"Chrobuck, Tim" <TChrobuck@MedManageSystems.com> on 12/20/2001 03:17:40 PM

To: Jessica Hwu [REDACTED]  
Cc: "King, Scott" <SKing@MedManageSystems.com>

Subject : RE: eMedSample demo access (This e-mail was scanned and found to be virus-free) (This e-mail was scanned and found to be virus-free) (This e-mail was scanned and found to be virus-free)

Jessica:

Hey, how about Monday morning for a conference call. Scott and I could be available as early as 9:00 am your time for a tech-talk call. On the demo site, can you tell me what information you are looking for? We try and keep minimum access for security reasons and since it doesn't appear we are going to be using eMedSample for this pilor/trial we didn't see the need. Lemeknow. thanx.

Tim

-----Original Message-----

From: jhwu [mailto:jhwu] [redacted]  
Sent: Thursday, December 20, 2001 6:49 AM  
To: TChrobuck@MedManageSystems.com  
Cc: ddrol [redacted]  
Subject: eMedSample demo access (This e-mail was scanned and found to be virus-free) (This e-mail was scanned and found to be virus-free)

Hey Tim. As we finish up the user flow today, I was wondering if you could re-set our access to the demo site. I no longer can get into the demo site via the provided ID/PW below. Would you assist? It would help us greatly.

Thanks,  
Jessica  
312 640 3830

----- Forwarded by Jessica Hwu, [redacted] on 12/20/2001 08:54 AM -----

David Ormesher  
10/23/2001 03:39 PM

To: Jessica Hwu, Kurt Heuberger/[redacted] Jon Sawyer/[redacted]  
cc:

Subject: eMedSample demo access (This e-mail was scanned and found to be virus-free)

I'm not sure if I forwarded this or not. Here's more info along with demo access to medmanage.

----- Forwarded by David Ormesher, [redacted] on 10/23/2001 03:42 PM -----

"Chrobuck, Tim" <TChrobuck@MedManageSystems.com> on 10/22/2001 12:07:05 PM

To: David Ormesher, [redacted]  
cc: "King, Scott" <SKing@MedManageSystems.com>, "Singer, Steve" <SSinger@MedManageSystems.com>

Subject: eMedSample demo access (This e-mail was scanned  
and found to be virus-free)

David:

I have a userid and password setup for you on our demo system. I have set you up as a [REDACTED] physician so you will see that you have the ability to print eMedSamples of various [REDACTED] products (some of which are 'live' in production - some not, so please only share this information within your company). So, logon and look around and call if questions/problems.

Website name: <https://demo.emedsample.com> <<https://demo.emedsample.com>>  
userid: dormesher  
password: password

Scott King, our Software Engineering Manager, and I have time available to meet with you and your team on Wednesday morning until noon (Seattle time). So, check with your team and get back to me with what would be a good time that day if possible.

Thanx. I look forward to working with you.

Tim Chrobuck  
Vice President Information Technology  
MedManage Systems Inc.  
wk. 425.354.2211  
fax 425.354.2210  
cell 206.612.0470



King, Scott

---

From: Scott King [sking@medmanagesystems.com]  
Sent: Monday, December 24, 2001 6:27 AM  
To: Chrobuck Tim  
Subject: visit



Flow.vsd

hey... its a diagram right now... cuz i was on the plane when i was working and didn't have access to the internet...

[REDACTED]

King, Scott

---

From: JORDAN\_BARBARA\_L [REDACTED]  
Sent: Friday, December 21, 2001 5:51 AM  
To: King, Scott  
Cc: Adkinson, Christy; Singer, Steve; Chrobuck, Tim  
Subject: Re: "Fax Friendly" [REDACTED] MedSamples

These worked fine for me. I passed them along to Bill Judson [REDACTED] He will be opening the blue jackets for signoff approval. Happy Holidays.....leaving at noon today and won't be back til Jan 3rd.

Barb Jordan  
Marketing Specialist, [REDACTED]  
[REDACTED]  
[REDACTED]  
e-mail: jordan\_barbar [REDACTED]

## King, Scott

---

**From:** King, Scott  
**Sent:** Thursday, December 20, 2001 9:20 AM  
**To:** JORDAN BARBARA L [REDACTED]  
**Cc:** Singer, Steve; Chrobuck, Tim  
**Subject:** PDF Files

Hi Barb:

Attached are the PDF files for [REDACTED] and [REDACTED] for your review. We are making some margin changes so that it will fax correctly (currently if you fax either one, it takes two sheets each, which we know is not acceptable). There are some other obvious formatting errors that we will also fix (font size consistency, missing space etc.). We just wanted to get the overall content layout and give you some time mark them up and get back to us with any changes.

I will send out another version later today with wider margins, after we do some testing with faxes.

Happy Holidays to you!

Scott M. King, Software Engineering Manager  
MedManage Systems, Inc.  
425.354.2215



.pdf



.pdf

**King, Scott**

---

**From:** King, Scott  
**Sent:** Wednesday, December 19, 2001 4:47 PM  
**To:** IT  
**Subject:** What's new Document...

Most of it :)



eMS R2-3 What's  
New.doc

More changes / comments are welcome - thanks everyone!!

Scott M. King, Software Engineering Manager  
MedManage Systems, Inc.  
425.354.2215

## **King, Scott**

---

**From:** King, Scott  
**Sent:** Tuesday, December 18, 2001 9:15 PM  
**To:** MMS - All Employees  
**Subject:** eMedSample Release 2.3

The Software Engineering Group will be implementing the latest release of eMedSample on Wednesday December 19th at approximately 4:00 PM Pacific Standard Time. I will send out a summary of summary enhancements to the product, upon implementation. All of the groups that will be affected by the code changes, have been given a demo of the new features, as well as time to log in and test drive the new product.

The Project, know as "Project Bacon Bits" will be implemented at Release number 2.3. Great job by the SEG team, as this was our 4th MAJOR Release during 2001, in addition to the numerous "non-eMedSample" projects that were implemented along the way.

Scott M. King, Software Engineering Manager  
MedManage Systems, Inc.  
425.354.2215

King, Scott

---

From: Tyler, Mark  
Sent: Monday, December 17, 2001 12:41 PM  
To: Chrobuck, Tim; Bogard, Mary  
Cc: King, Scott; Engelby, Chad; Schwab, Bryan  
Subject: eMedSample [REDACTED] Report



[REDACTED] eMedSample  
Program 12-1...

Attached are the weekly reports for the eMedSample [REDACTED] Pilot Project.

Mark